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### To whom it may concern

We commenced our business in September 2009 and our intention was to create a “point of difference” with other Building Services Companies. To this end we purchased the territory License for the use of the PM-Online software – thus creating our “point of difference”.

The software has opened many doors for us including Elephant Hill Winery (recently displayed on TV1); Napier District Masonic Trust (Hospital & 210 Residential Units); Quality Bakers – Napier (this has resulted in work also being carried out at their Dunedin Branch); The Cape Kidnappers Lodge & Golf Course; Diocesan of Waiapu Buildings in Hawkes Bay, to name a few.

We are now able to meet all client expectations regarding work that is contracted to be done in a specific period and this information plus the test results, failures; Asset Register is all conveniently displayed and stored securely on the Web Site for easy future reference.

We have no doubt that we have achieved our “point of difference” by using PMOL software and this has enabled Hawkes Bay Planned Maintenance to meet all it’s business plans and more in such a short period of time. Our profitability has certainly been increased because of this investment as our “back office” is reduced due to the many automatic electronic features now available to us.

We would recommend the software to any “start up” or exiting Building Services Company (doesn’t matter what service) or Building Owner that requires work to be carried out at specific intervals or times.



Don Arnold  
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